


## Pricing Term Sheet

## Tranche Details

| Class | Expected Rating | A\$ <br> Amount | Credit Support | WAL | Margin |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A | AAA/Aaa/AAA | 672,000,000 | 14.0\% | 2.5 yrs | 1 M BBSW + 19 |
| $A B$ | AAA/Aal/AAA | 82,000,000 | 3.5\% | 2.5 yrs | $1 \mathrm{M} \mathrm{BBSW}+24$ |
| B | AA/Aa2/AA | 27,000,000 | 0.0\% | 5.0 yrs | $1 M$ BBSW + 43 |
| Total |  | 781,000,000 |  |  |  |

## Key Parties

Trust
Series
I ssuer

Originator

Security Trustee
Servicer/ Manager
Custodian and Standby Servicer
Arranger / Joint Lead Manager

J oint Lead
Manager
Co-Manager
I nterest Rate
Swap Provider
Rating Agencies

LMI Providers

FirstMac Mortgage Funding Trust Series 1-2007

## Series 1-2007

FirstMac Fiduciary Services Pty Limited as trustee of the Trust in respect of Series 1-2007

FirstMac Assets Pty Ltd and subsidiary companies all being FirstMac Fiduciary Services Pty Ltd ("FirstSubs") and HSBC Bank Australia Limited ("HSBC").

JP Morgan Trust Australia Limited
First Mortgage Company Pty Ltd and FirstMac Limited
Perpetual Trustee Company Limited
ANZ Investment Bank ("ANZI B"), a division of Australia and New Zealand Banking Group Limited ("ANZ")

Macquarie Bank Ltd
HSBC Bank plc
ANZ
Standard and Poor's (Australia) Pty Limited ("S\&P");
Fitch Ratings ("Fitch"); and
Moody's Investor Service ("Moody's").
PMI Mortgage Insurance Ltd ("PMI"); and
Genworth Financial ("Genworth")

## Terms of the Notes

Form of Securities

I ssue Size<br>Currency<br>Legal Maturity<br>Expected Maturity Date<br>Ex-I nterest

Classes of Notes

Note Margin/ s
Issue Price
Denominations

Austraclear Limited

Payment Structure

The Trust will issue prime residential mortgage backed, limited recourse, amortising, floating rate securities secured by the Collateral. The Notes will be divided into 3 tranches; Class A Notes, Class AB Notes and Class B Notes.
\$781,000,000 million
The securities will be issued in Australian Dollars
21 February 2038-31 years from the Issue Date.
$21^{\text {st }}$ February 2012.
The register will close at 5.00pm (Sydney time) on the date 2 Business Days prior to each Payment Date, for the purpose of calculating Noteholder entitlements.

The issue of Notes by FirstMac will comprise three tranches of Notes:

- Class A Notes;
- Class AB Notes; and
- Class B Notes.

The Class A notes will rank in priority in relation to the payment of interest and the repayment of principal.

The Class AB Notes will rank behind the Class A Notes in relation to the payment of interest and pari passu in relation to the repayment of principal (prior to an event of default).

The Class B Notes will rank behind the Class A Notes and the Class AB Notes in relation to the payment of interest and repayment of principal.

All classes will be benchmarked against One Month BBSW.

To be determined on Pricing Date.
At par.
All Classes of Notes will be issued in denominations of $\$ 10,000$ subject to a minimum purchase consideration of $\$ 500,000$

It is expected that the Class A Notes, the Class AB Notes, Class B Notes will be eligible to be lodged into Austraclear. All payments in respect of the Notes lodged into Austraclear.

If Class A Notes, Class AB Notes and Class B Notes are lodged into Austraclear, Austraclear will become the registered holder of those Notes in the Register of Note Holders.

Class $A$ and $A B$ serial pay (ranking pari passu for


## I nterest Payments

## Coupon Payment <br> Dates

First Payment Date
Determination Date
Coupon Period

Reset Date
I nterest Rate

The Trust will make disbursements on each Payment Date or if that day is not a Business Day, the next Business Day. For all Notes the 21st day of each month.

For all Notes $21^{\text {st }}$ March 2007.
The date 4 Business Days prior to a Payment Date.
The period from and including a Payment date (or in the case of the first Coupon Period, the I ssue Date), to but not including the next Payment Date.

The first day of the Coupon Period.
Class A Notes- the aggregate of the One Month BBSW and the Relevant Margin on the relevant date. Following the Call Date the coupon rate of the Class A Notes will be the aggregate of the One Month BBSW and the relevant Step-Up Margin

Class AB Notes- the aggregate of the One Month BBSW and the Relevant Margin on the relevant date.
Class B Notes- the aggregate of the One Month BBSW and the Relevant Margin on the relevant date.

## Step-up Margin Date

Call Date

The Payment Date occurring in February 2012.
FirstMac will be entitled to (but is not obliged to) redeem all the Notes in full on the Call Date.
The Call Date means the earlier to occur of:
a) the Step-up Margin Date; and
b) the Payment Date on which the aggregate outstanding amount of receivables of the Trust is equal to or less than 20\% of the aggregate initial Invested Amount of Notes.


## Principal Repayment Profile

Payment of Principal (pre default)

On each payment date, available principal will be allocated in the following order:

1. Towards the payment of redraws and further advances; and then
2. To the Fast Pay Noteholders (if any) until the Outstanding Principal Balance of the Fast Pay Notes is reduced to zero; and then
3. to the Class A Noteholders and Class AB Noteholders until the Outstanding Principal Balance of the Class A Notes and Class AB Notes is reduced to zero; and then
4. To the Class B Noteholders until the Outstanding Principal Balance of the Class B Notes is reduced to zero.

| Class | Slow <br> $(\mathbf{2 4 \%})$ | Expected <br> $(28 \%)$ | Fast <br> $(30 \%)$ |
| :---: | :---: | :---: | :---: |
| A | 2.7 | 2.5 | 2.3 |
| AB | 2.7 | 2.5 | 2.3 |
| B | 5.0 | 5.0 | 4.7 |

## I mportant Dates

Launch Date
Pricing Date
Settlement Date
Collection Period

12 February 2007
23 February 2007
28 February 2007
Each period commencing on (and including) the first day of a calendar month and ending on (and including) the last day of that calendar month.

## Credit Enhancement

A portfolio of Australian residential housing loans originated by FirstMac Limited and HSBC Bank Australia Limited in their ordinary course of business.

The majority of the loans have a floating rate of interest, and are repayable on a principal and interest basis or interest only basis. Those payable on an interest only basis will convert to a principal and interest repayment basis post the Interest Only Maturity Date. All loans have a maximum term of 30 years. The borrower may elect to fix a portion of


## Liquidity Support

Threshold Rate Mechanism

Fast Pay Notes

The Trust Manager must ensure that the variable mortgage loan interest rates are set to maintain the weighted average interest rate on the mortgage loans at a level at least $0.25 \%$ higher than the minimum threshold interest rate. The minimum threshold interest rate satisfies all the obligations of the trust, including interest on the notes, fees and expenses.

If the Manager determines that there is insufficient income of the Trust to meet required payments on the Payment Date, then principal collections for that period can be used to fund the payment shortfall ("Principal Draw").

In the event that principal collections are insufficient to fund redraws and further advances, Fast Pay Notes may be issued to meet the shortfall. The issuance of Fast Pay Notes is subject to a Rating Affirmation.
If the Invested Amount of a Fast Pay Note is not redeemed in full on or before the Fast Pay Step-up Date, then that Fast Pay Note will be treated in all respects as a Class A Note with effect from that Payment Date immediately following the Fast Pay Step-up Date (except the Relevant Margin will be the Fast Pay Note Step-up Margin).

The Fast Pay Note Step-up Date will be the date that falls on the first year anniversary of the Fast Pay Note issue date.

The Fast Pay Note Step-up Margin will be $0.25 \%$.
Subject to the paragraph below, prior to an Event of Default the Fast Pay Notes will rank in priority to the


## Other

Pre-Funding

Pre-Funding Period
Interest Rate Swap

Further Advances

Pre-Funding will be utilised with an additional \$71m of Notes issued.

The maximum pre-Funded Amount is $10 \%$ of the initial invested amount of the Notes. The Pre-funded amount will be available during the Pre-funding period to fund the acquisition or redesignation of mortgage loans by the Trust. Any acquisition or redesignation of mortgage loans will be subject to a rating affirmation.

3 Months post the Settlement Date.
The Trustee on behalf of the Trust will enter into an interest rate swap to hedge the basis risk between the floating rate obligations on the Notes and the fixed rate receipts from the mortgage loans. To the extent that the aggregate outstanding amount of the mortgage loans that have a fixed rate of interest is less than or equal to $3 \%$ of the aggregate outstanding amount of all mortgage loans, FirstMac will not have any swaps in place.

Further Advances are not to exceed 10\% of the aggregate initial Invested amount of all Class A Notes and as a result of the further Advance the weighted average loan to value ratio must not exceed $80 \%$ or the original weighted average loan to value ration as at the Closing Date whichever is lower.

## Appendix 1

## Overall Pool Statistics (as at 31 January 2007)

LVR and Loan Size tables are presented on a consolidated basis. Other pool statistics (e.g. seasoning, repayment, occupancy) are presented on an individual Ioan basis given loan characteristics differ for different loans.

| Summary Total Pool |  |
| :--- | ---: |
| Total Pool Size | $706,387,280$ |
| Total number of Loans | 3,463 |
| Total Number of Consolidated Loans | 2,677 |
| Maximum Current Outstanding Balance | $2,000,000$ |
| Average Loan Size | 203,981 |
| Weighted Average Approval LVR | $70.03 \%$ |
| Weighted average Current LVR | $66.24 \%$ |
| Maximum Current LVR | $81.35 \%$ |
| Weighted Average Seasoning (months) | 9 |
| Maximum Remaining Term (Years) | 30 |
| Weighted Average Remaining Term (Years) | 29 |
| Weighted Average Interest Rate (\%) | 7.89 |
| Percentage of No Doc Loans | $44 \%$ |

## Mortgage Pool by Current LVR (consolidated Ioan basis)

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| 0\% to $50 \%$ | 688 | $25.70 \%$ | $105,996,116$ | $15.01 \%$ |
| $50 \%$ to $55 \%$ | 122 | $4.56 \%$ | $31,182,806$ | $4.41 \%$ |
| $55 \%$ to $60 \%$ | 173 | $6.46 \%$ | $52,945,074$ | $7.50 \%$ |
| 60\% to $65 \%$ | 182 | $6.80 \%$ | $54,019,067$ | $7.65 \%$ |
| $65 \%$ to $70 \%$ | 441 | $16.47 \%$ | $126,167,498$ | $17.86 \%$ |
| $70 \%$ to 75\% | 227 | $8.48 \%$ | $70,506,443$ | $9.98 \%$ |
| $75 \%$ to $80 \%$ | 664 | $24.80 \%$ | $204,415,349$ | $28.94 \%$ |
| $80 \%$ to $85 \%$ | 180 | $6.72 \%$ | $61,154,928$ | $8.66 \%$ |
| Total | $\mathbf{2 6 7 7}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

Mortgage Pool by Loan Size（consolidated Ioan basis）

|  | No．of Loans | \％of Total | Value of Loans | \％of Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| \＄0k to \＄100k | 658 | $24.57 \%$ | $20,842,111$ | $2.95 \%$ |
| \＄100k to \＄200k | 687 | $25.68 \%$ | $118,654,097$ | $16.80 \%$ |
| \＄200k to \＄300k | 675 | $25.21 \%$ | $189,824,834$ | $26.87 \%$ |
| \＄300k to \＄400k | 320 | $11.96 \%$ | $131,557,853$ | $18.62 \%$ |
| \＄400k to \＄500k | 172 | $6.42 \%$ | $98,032,125$ | $13.88 \%$ |
| \＄500k to \＄600k | 54 | $2.00 \%$ | $37,750,476$ | $5.34 \%$ |
| \＄600k to \＄700k | 43 | $1.60 \%$ | $34,512,226$ | $4.89 \%$ |
| \＄700k to \＄800k | 29 | $1.09 \%$ | $24,811,249$ | $3.51 \%$ |
| \＄800k to \＄900k | 11 | $0.41 \%$ | $11,915,414$ | $1.69 \%$ |
| \＄900k to \＄1000k | 15 | $0.57 \%$ | $18,293,359$ | $2.59 \%$ |
| ＞\＄1m | 13 | $0.48 \%$ | $20,193,535$ | $2.86 \%$ |
| Total | $\mathbf{2 6 7 7}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

All tables below are quoted on an individual loan basis．

## Mortgage Pool by Seasoning

|  | No．of Loans | \％of Total | Value of Loans | \％of Total |
| :--- | ---: | ---: | ---: | ---: |
| 0－3 months | 521 | $15.04 \%$ | $97,286,170$ | $13.77 \%$ |
| 3－6 months | 757 | $21.86 \%$ | $141,610,653$ | $20.05 \%$ |
| 6－9 months | 696 | $20.10 \%$ | $139,966,866$ | $19.81 \%$ |
| 9－12 months | 676 | $19.52 \%$ | $133,902,975$ | $18.96 \%$ |
| $12-48$ months | 812 | $23.45 \%$ | $193,240,618$ | $27.36 \%$ |
| $48-60$ months | 1 | $0.03 \%$ | 380,000 | $0.05 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

Mortgage Pool by Geographic Concentration

|  | No．of Loans | \％of Total | Value of Loans | \％of Total |
| :--- | ---: | ---: | ---: | ---: |
| NSW | 662 | $19.12 \%$ | $152,225,779$ | $21.55 \%$ |
| VIC | 566 | $16.34 \%$ | $106,889,449$ | $15.13 \%$ |
| QLD | 1360 | $39.27 \%$ | $281,114,763$ | $39.80 \%$ |
| WA | 394 | $11.38 \%$ | $88,171,190$ | $12.48 \%$ |
| SA | 382 | $11.03 \%$ | $58,544,062$ | $8.29 \%$ |
| TAS | 24 | $0.69 \%$ | $4,423,724$ | $0.63 \%$ |
| ACT | 49 | $1.41 \%$ | $9,127,047$ | $1.29 \%$ |
| NT | 26 | $0.75 \%$ | $5,891,266$ | $0.83 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

空語豆 Investment Bank


Mortgage Pool - Metro vs. Non-Metro vs. I nner City

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| Metro | 2,062 | $59.54 \%$ | $430,884,773.45$ | $61.00 \%$ |
| Non metro | 1,338 | $38.64 \%$ | $258,598,472.73$ | $36.61 \%$ |
| Inner city | 63 | $1.82 \%$ | $16,904,034.17$ | $2.39 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## Mortgage Pool by Originator

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| FirstMac | 3,246 | $93.73 \%$ | $630,389,447.31$ | $89.24 \%$ |
| HSBC | 217 | $6.27 \%$ | $75,997,833.04$ | $10.76 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

Mortgage Pool - Loan Documentation

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| FULL | 7 | $0.20 \%$ | $1,033,341$ | $0.15 \%$ |
| Self Certified Docs | 1783 | $51.49 \%$ | $395,603,209$ | $56.00 \%$ |
| Easy Docs | 1673 | $48.31 \%$ | $309,750,731$ | $43.85 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

Mortgage Pool by Occupancy

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| Owner Occupied | 1184 | $34.19 \%$ | $219,047,696$ | $31.01 \%$ |
| Investment | 2279 | $65.81 \%$ | $487,339,585$ | $68.99 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

Mortgage Pool by Loan Type

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| Amortising | 796 | $22.99 \%$ | $158,676,648$ | $22.46 \%$ |
| Interest Only | 2667 | $77.01 \%$ | $547,710,632$ | $\mathbf{7 7 . 5 4 \%}$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

Mortgage Pool by Mortgage I nsurer

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| Genworth | 2537 | $73.26 \%$ | $522,571,583$ | $73.98 \%$ |
| PMI | 926 | $26.74 \%$ | $183,815,698$ | $\mathbf{2 6 . 0 2 \%}$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

MACQUARIE

| Mortgage Pool by Security Type |  |  |  | firstmac |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| House | 2742 | 79.18\% | 521,150,391 | 73.78\% |
| Unit | 288 | 8.32\% | 67,777,117 | 9.59\% |
| Land | 216 | 6.24\% | 41,461,939 | 5.87\% |
| Other ${ }^{1}$ | 217 | 6.27\% | 75,997,833 | 10.76\% |
| Total | 3463 | 100.00\% | 706,387,280 | 100.00\% |

Mortgage Pool by Remaining Loan Term

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| $0-5$ years | 1 | $0.03 \%$ | 50,236 | $0.01 \%$ |
| $5-10$ years | 2 | $0.06 \%$ | 300,964 | $0.04 \%$ |
| $10-15$ years | 8 | $0.23 \%$ | $1,013,457$ | $0.14 \%$ |
| $15-20$ years | 0 | $0.00 \%$ | $1,442,747$ | $0.20 \%$ |
| $20-25$ years | 36 | $1.04 \%$ | $6,427,733$ | $0.91 \%$ |
| $25-30$ years | 3416 | $98.64 \%$ | $697,152,145$ | 98.69\% |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7} \mathbf{2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## Mortgage Pool by Loan Purpose

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| Refinance | 1601 | $46.23 \%$ | $295,181,535$ | $41.79 \%$ |
| Construction | 0 | $0.00 \%$ | 0 | $0.00 \%$ |
| Purchase | 1127 | $32.54 \%$ | $273,060,524$ | $38.66 \%$ |
| Other | 510 | $14.73 \%$ | $61,961,171$ | $8.77 \%$ |
| Costs | 8 | $0.23 \%$ | 186,217 | $0.03 \%$ |
| Investment | 217 | $6.27 \%$ | $75,997,833$ | $10.76 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

Mortgage Pool by I nterest Type

|  | No. of Loans | \% of Total | Value of Loans | \% of Total |
| :--- | ---: | ---: | ---: | ---: |
| Fixed | 38 | $1.10 \%$ | $9,293,252$ | $1.32 \%$ |
| Variable | 3425 | $98.90 \%$ | $697,094,028$ | $98.68 \%$ |
| Total | $\mathbf{3 4 6 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{7 0 6 , 3 8 7 , 2 8 0}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

[^0]

The repayment of principal, payment of interest and the performance of FirstMac Mortgage Funding Trust Series 1-2007 Trust ("Series 1-2007"), each as described in this preliminary term sheet, are not guaranteed by and do not constitute obligations or liabilities of Australia and New Zealand Banking Group Limited ("ANZ") or of any related party or associate of ANZ, or Macquarie Bank Ltd ("Macquarie") or of any related party or associate of Macquarie (the "Lead Managers") or HSBC Bank plc ("HSBC") ("the Co-Manager") or of any related party or associate of HSBC. Neither Lead Manager or Co-Manager nor any of its directors, officers, employees, representatives, nor those of any related party or associate make any representation or warranty (express or implied) or give any guarantee, warranty or assurance as to the performance of Series 1-2007, the payment of any interest payment on the Series $1-2007$ notes issued by Series 12007 ("Notes"), the repayment of amounts invested or any rate of return. The Notes do not represent a deposit with or any other type of liability of the Lead Managers or Co-Manager or any related party or associate of the Lead Managers or Co-Manager. The Notes are subject to investment risk, including possible delays in repayment, early redemption, loss of income and loss of principal invested.

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[^0]:    ${ }^{1}$ The Other category relates to the HSBC loans in the portfolio, which do not have a Security Indicator.

