# FirstMac Mortgage Funding Trust 

Series 2-2011

A\$300 million Residential Mortgage Backed

Securities

## Term Sheet

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20 December | 2011

## TRANCHE DETAILS

$\left.\begin{array}{cccccccc}\hline \text { Class } & \begin{array}{c}\text { Expected Rating } \\ \text { S\&P/Fitch }\end{array} & \begin{array}{c}\text { A\$ } \\ \text { Amount } \\ (\mathbf{M})\end{array} & \begin{array}{c}\text { Credit Support } \\ \text { ("CE") (\%) }\end{array} & \begin{array}{c}\text { Required CE } \\ \text { S\&P }\end{array} & \begin{array}{c}\text { Required CE } \\ \text { Fitch }\end{array} & \begin{array}{c}\text { WAL } \\ \text { (years) }\end{array} \\ \hline \text { A-1 } & \text { A-1+/F-1+ } & 75.00 & 7.5 & 6.5 & 7.3 & 0.6 & 1 \mathrm{M} \text { BBSW }+0.65 \% \\ \hline \text { (bps) }\end{array}\right]$

## Notes:

1. WAL Assumptions:

- Assumed constant prepayment rate of $18 \%$
- 20\% Clean-up Offer
- Step-Down Criteria are met as set out below in the Principal Repayment Profile section


## 2. General Notes:

- Credit enhancement driven by Fitch:
- LMI independence and super senior requirement - 7.3\%; and
- Aggregate B Note sizing - 3.6\%.
- If issued, the Class A4 Notes rank equally with other Class A Notes for interest but senior to the A-2 and A-3 Notes for principal prior to an Event of Default.
- Total issuance is based on the aggregate of the final pool and over issuance to fund the Liquidity Reserve.


## KEY PARTIES

## Trust

## Issuer/Trustee

## Arranger JLM/Bookrunner

JLM/Bookrunner
Interest Rate Swap Provider
Redemption Facility Provider
Security Trustee
Servicer

FirstMac Mortgage Funding Trust Series 2-2011 ("Trust")
FirstMac Fiduciary Services Pty Ltd as trustee for FirstMac Mortgage Funding Trust Series 2-2011

Australia and New Zealand Banking Group Limited ("ANZ")

Westpac Banking Corporation ("Westpac")
ANZ
ANZ
P.T. Limited

FirstMac Limited ("FirstMac")

## Mestpac

InstitutionalBank

## Standby Servicer <br> Trust Manager <br> Originator <br> Custodian <br> Designated Rating Agencies

Mortgage Insurers

Perpetual Trustee Company Ltd
FirstMac Ltd
FirstMac Ltd and First Mortgage Company Pty Ltd
Perpetual Trustee Company Limited and Permanent Trustees Ltd
Standard \& Poor's (Australia) Pty Ltd ("S\&P")
Fitch Australia Pty Ltd ("Fitch'")
Genworth Financial Mortgage Insurance Pty Ltd ("Genworth") (rated AA-/Stable by S\&P) and QBE Lenders' Mortgage Insurance Ltd ("QBE LMI") (rated AA-/Stable by S\&P, AA-/Stable by Fitch)

## TERMS OF THE NOTES

## Form of Securities

## Security

## Collateral

Issue Size
Currency

## Issue Price

## Classes of Notes

The Trustee will issue secured, limited recourse, amortising, floating rate mortgage backed securities.

Notes secured by a charge granted by the Trustee in favour of the Security Trustee, which will hold the benefit of the charge for (amongst others) the Noteholders, and any other party deemed as a secured creditor in the Transaction Documents.

Fully amortising Australian Dollar denominated variable, fixed rate and capped rate loans to prime borrowers secured by registered first mortgages over Australian residential properties.

A $\$ 300.0$ million.
The securities will be issued in Australian Dollars ("A\$")
Par.
The issue of Notes by the Trustee will consist of 6 classes of Notes Class A Notes comprising:

- Class A-1 Notes;
- Class A-2 Notes;
- Class A-3 Notes;
- Class A-4 Notes (if issued);

Class AB Notes; and
Class B Notes comprising:

- Class B-1 Notes; and
- Class B-2 Notes.

| Transaction Documents | The documents entered into by the Issuer and others in connection with the Series. |
| :---: | :---: |
| Redemption Facility | The Redemption Facility will be available to be drawn to redeem the Invested Amount of the Class A-1 Notes on their Legal Maturity. Any amount drawn will be funded by the issue of Class A-4 Notes. Any Class A-4 Notes issued will be redeemed sequentially in priority (pre-default) to other outstanding Class A Notes. |
| Legal Maturity | - Class A-1 Notes - The Payment Date in December 2012. <br> - Other Notes - The Payment Date in December 2042. |
| Record Date | 5 pm on the Determination Date. |
| Denominations | Denominations of A\$ 10,000 subject minimum of A\$ 500,000. |
| Clearing System | Austraclear. |
| Listing | The Notes will not be listed. |
| RBA Repo Status | Application will be made for the Class A and Class AB Notes. |
| ISIN | Class A-1 Notes:AU3FN0014767 |
|  | Class A-2 Notes:AU3FN0014775 |
|  | Class A-3 Notes:AU3FN0014783 |
|  | Class AB Notes:AU3FN0014791 |
|  | Class B-1 Notes:AU3FN0014809 |
|  | Class B-2 Notes:Au3FN0014817 |
| Business Days | A day, other than a Saturday, Sunday or public holiday, on which Banks are open for business in Sydney, Melbourne and Brisbane. |
| Business Day Convention | Following Business Day. |
| Day Count Fraction | Actual/365. |
| Governing Law | The laws of the State of New South Wales. |

The Class A-1 Notes will bear a Legal Maturity of 12 -months. The Notes will be pass-through securities with redemption supported by a Redemption Facility. The Class A-4 Notes will only be issued subject to the terms of the Redemption Facility (detailed below). In limited circumstances, the Manager may also direct FirstMac to issue Fast Pay Notes.

The documents entered into by the Issuer and others in connection with the Series.

The Redemption Facility will be available to be drawn to redeem the Invested Amount of the Class A-1 Notes on their Legal Maturity. Any amount drawn will be funded by the issue of Class A-4 Notes. Any Class A-4 Notes issued will be redeemed sequentially in priority (pre-default) to Ather outstanding Class A Notes

Class A-1 Notes - The Payment Date in December 2012.

5pm on the Determination Date.
Denominations of A\$ 10,000 subject minimum of A\$500,000.
Austraclear.
The Notes will not be listed.
Application will be made for the Class A and Class AB Notes.
Class A-1 Notes:AU3FN0014767
Class A-2 Notes:AU3FN0014775
Class A-3 Notes:AU3FN0014783
Class AB Notes:AU3FN0014791
Class B-1 Notes:AU3FN0014809
Class B-2 Notes:Au3FN0014817
A day, other than a Saturday, Sunday or public holiday, on which Banks Following Business Day.

Actual/365.
The laws of the State of New South Wales.

## KEY DATES

| Launch Date | 16 December 2011 |
| :--- | :--- |
| Pricing Date | 20 December 2011 |
| Issue Date | 22 December 2011 |
| INTEREST PAYMENTS |  |

Payment Dates

Determination Date
Payment Period

## Collection Period

## Rate of Interest

## Relevant Margin

A Payment Date is the 6th day of each month (or if that day is not a Business Day, the next Business Day unless that day falls in the next calendar month, in which case the preceding Business Day), with the first Payment Date being 6 February 2012.

The date 2 Business Days prior to a Payment Date.
The period commencing on (and including) a Payment Date and ending on (but excluding) the next Payment Date. The first Payment Date in respect of a Note will be the period commencing on (and including) the Issue Date of that Note and ending on (but excluding) the first Payment Date.

With respect to the first period, the period commencing on (but excluding) the cut-off date and ending on (but including) the last day of the next calendar month; and with respect to every other period, each calendar month.

In respect of a Payment Period for all Notes, a rate equal to the aggregate of the One Month Bank Bill Rate for that Payment Period plus the Relevant Margin. For the first Payment Period, the Bank Bill Rate will be an interpolated rate calculated with reference to the tenor of the relevant period.

In respect of the Class $A$ and Class $A B$ Notes:

- Up to but excluding the date of the Clean Up Offer, the rate per annum determined on the Pricing Date and notified to Noteholders of the relevant Class of Notes and calculated on the aggregate Invested Amount of all Notes of that Class of Notes; and
- From and including the date of the Clean Up Offer:
- In respect of the Class A-3 and Class AB Notes only, the Relevant Margin will increase by an amount equal to $0.25 \%$ per annum and will be calculated on the aggregate Invested Amount of all Notes of that Class of Notes;
- In respect of the Class A-2 and Class A-4 Notes (if issued) the Relevant Margin will not increase and will be calculated on the
aggregate Invested Amount of all Notes of that Class of Notes; and

In respect of the Class B Notes:

- Up to but excluding the date of the Clean Up Offer, the rate per annum determined on the Pricing Date and notified to Noteholders of the relevant Class of Notes and calculated on the aggregate Stated Amount of all Notes of that Class of Notes;
- In respect of the Class B-1 Notes, from and including the date of the Clean Up Offer the Relevant Margin on the Class B-1 Notes will decrease and will be calculated on the aggregate Stated Amount of all Notes of that Class of Notes; and
- In respect of the Class B-2 Notes, from and including the date of the Clean Up Offer the Relevant Margin will not decrease and will be calculated on the aggregate Stated Amount of all Notes of that Class.


## Step-Up Margin

Step-Up Margin Date
Clean Up Offer

## Interest Withholding Tax

In relation to Class $\mathrm{A}-3$ or Class AB Notes, $0.25 \%$ per annum.
Payment Date after Clean Up Offer date.
Optional clean up call when the aggregate Invested Amount of the Notes falls below $20 \%$ of the aggregate of the Initial Invested Amounts of the Notes.

The Notes (excluding the Redraw Notes) will be issued to comply with the section 128F public offer test provision of the Income Tax Assessment Act 1936 (as amended).

## PRINCIPAL REPAYMENT

Distribution of Principal Repayment Fund (pre enforcement)

On each Payment Date where the Step Down Requirements are not satisfied the principal repayment fund will be distributed in the following order (language is abridged):
A. Allocate to total interest collections the amount of any Principal Draw;
B. Repay or reimburse any Further Advances or Redraws;
C. FastPay Noteholders (if any) until fast pay notes are repaid in full;
D. Class A-1 Noteholders until redeemed in full and then to the Class A4 Notes (if issued) until repaid in full;
E. Class A-2 Noteholders until repaid in full;
F. Class A-3 Noteholders until repaid in full;
G. Class $A B$ Noteholders until repaid in full;
H. Class B-1 Noteholders until repaid in full;

## Term Sheet

## Step-Down Requirements

## Principal Distributions

(post enforcement)
I. Class B-2 Noteholders until repaid in full; and
J. The balance to the residual capital unitholder.

On each Payment Date where the Step Down Requirements have been satisfied the principal repayment fund will be distributed pari passu and rateably in the following order (language is abridged):

1. Allocate to total interest collections the amount of any Principal Draw;
2. Repay or reimburse any Further Advances or Redraws;
3. FastPay Noteholders (if any) until FastPay Notes are repaid in full;
4. If the Step-Down Requirements have been met pari passu and rateably:
a) Class A-4 Notes (if any), the Class A-2 Notes and the Class A-3 Notes, in the following order;
i) Class A-4 Notes (if any) until repaid in full; and
ii) Class A-2 Notes until repaid in full; and
iii) Class A-3 Notes until repaid in full;
b) Class $A B$ Notes until repaid in full;
c) Class B Notes, in the following order;
i) Class B-1 Notes until repaid in full; and
ii) Class B-2 Notes until repaid in full.
5. The balance to the residual capital unitholder.

- No Class A-1 Notes remain outstanding;
- Payment Date is on or after the second anniversary of the Issue Date;
- 90 + days arrears do not exceed 2\%;
- There are no carryover charge offs in respect of any Notes;
- The aggregate Invested Amount of all Notes is greater than 20\% of the initial issue volume;
- Class A Note subordination is at least 13.0\%; and
- Class $A B$ Note subordination is at least 3.4\%.

1. To prior ranking Trust Expenses;
2. To the Swap Provider;
3. Pari passu and rateably to Class A Noteholders and Fast Pay Noteholders (if any);

## Invested Amount

## Stated Amount

4. Class AB Noteholders;
5. Class B-1 Noteholders;
6. Class B-2 Noteholders;
7. Payment of any other amounts owing to the counterparty under the derivatives contract,
8. Payment of all amounts owing by FirstMac to the Manger and each Servicer; and
9. To pay any surplus to FirstMac to be distributed in accordance with the Transaction Documents.

On any date and in respect of a Note, an amount equal to the initial invested amount of that Notes less the aggregate of the principal payments made on or before that date in relation to that Note.

In relation to a class of Notes, an amount equal to the Invested Amount of that class of Notes less any Carryover Charge-offs as at the immediately preceding Payment Date which has not been reimbursed at that date.

## CREDIT ENHANCEMENT

All Classes of notes will benefit from credit support in the form of excess spread and lenders mortgage insurance ("LMI"):

## LMI

## Excess Income

Each Mortgage Loan is covered by a mortgage insurance policy that provides cover against non-payment of $100 \%$ of the principal amount and interest. The Issuer's ability to claim is subject to the terms of the relevant policy.

Excess Income will be utilised to cover the following:

1. towards the purchase of liquid authorised investments to ensure that the Liquidity Reserve is maintained at the minimum required level;
2. reimbursement of the principal repayment fund of any outstanding principal draw, accrual amount of any amounts that remain unreimbursed in respect of the previous Collection Periods;
3. allocation to the principal repayment fund equal to the aggregate of Charge-Offs on the relevant class of Notes (applied in the order described below);
4. allocation to the principal repayment fund equal to the aggregate of Carryover Charge-Offs on the relevant class of Notes (applied in the order described below);
5. payment to the counterparty of any break costs under a derivative contract;

## Subordination

## Loss Reserve:

## Carryover Charge-Offs

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6. payment of any unpaid interest (including the difference between the rate of interest payable on the Invested Amount and the rate of interest payable on the Stated Amount) on the Class B-1 Notes;
7. payment of any unpaid interest on the Class B-2 Notes;
8. the tax shortfall (if any) for that Payment Period;
9. the tax amount (if any) for that Payment Period;
10. payment to the Yield Reserve;
11. replenishment of Yield Reserve, if drawn;
12. payment to the Loss Reserve;
13. replenishment of Loss Reserve, if drawn; and
14. payment to the residual income unitholder.

- Class A Notes (including Fast Pay Notes) will benefit from a $7.5 \%$ CE level (plus LMI, excess spread and the Loss Reserve). The CE level will be sufficient to achieve a 'AAA' level independent of LMI. The Class A Notes will benefit from the subordination of the Class AB and B Notes.
- Class AB Notes will benefit from a 3.6\% CE level (plus LMI, excess spread and the Loss Reserve). The Class AB Notes will benefit from the subordination of the Class B Notes.
- Class B-1 Notes will benefit from a 0.25\% CE level (plus LMI, excess spread and the Loss Reserve). The Class B-1 Notes will benefit from the subordination of the Class B-2 Notes.
- Class B-2 Notes will benefit from LMI, excess spread and the Loss Reserve.

A Loss Reserve of $\$ 500,000$ must be lodged. The Loss Reserve will be funded as follows:
(a) initially, $\$ 250,000$ will be funded by an allocation of $70 \%$ of any excess income after all other payments have been made by the trustee on a monthly basis; and
(b) the remaining $\$ 250,000$ will be funded by an allocation of $35 \%$ of any excess income after all other payments have been made by the trustee on a monthly basis.

The Loss Reserve can only be used to cover any principal losses on the Notes. If drawn the Loss Reserve will be replenished from available excess income.

If on any Determination Date, the amount equal to the amount by which:
(a) the aggregate of all mortgage loans written off by the Servicer as not

## Reinstatement of Carryover Charge-Offs

recoverable (being the Liquidation Loss) for the preceding Collection Period (if any); exceeds
(b) the aggregate of the amount of the total interest collections available for allocation to the principal repayment fund in respect of the Class of Notes,
then the Manager must direct FirstMac to, on and with effect from the next Payment Date:

1. first, reduce the Class B-2 Notes by the amount of that excess until the Stated Amount of the Class B-2 Notes is reduced to zero (the "Class B-2 Carryover Charge-Off");
2. second, reduce the Class B-1 Notes by the amount of that excess until the Stated Amount of the Class B-1 Notes is reduced to zero (the "Class B-1 Carryover Charge-Off");
3. third, reduce the Class $A B$ Notes by the amount of that excess until the Stated Amount of the Class AB Notes is reduced to zero (the "Class AB Carryover Charge-Off"); and
4. fourth, towards the Class A and FastPay Notes by the amount of that excess until the Stated Amount of the Class A Notes and FastPay Notes is reduced to zero (a "Class A-1 Carryover Charge-Off", "Class A-2 Carryover Charge-Off", "Class A-3 Carryover ChargeOff", "Class A-4 Carryover Charge-Off" and a "FastPay Carryover Charge-Off").

To the extent that on any Determination Date, amounts of Excess Income are available for allocation to the principal repayment fund then that amount will be applied on the next Payment Date to increase respectively:

1. the Stated Amount of the FastPay Notes, the Class A-1 Notes, the Class A-2 Notes, the Class A-3 Notes and the Class A-4 Notes (if issued) until the Stated Amount of the relevant Notes equals the Invested Amount of such Notes;
2. the Stated Amount of the Class $A B$ Notes until the Stated Amount of the Class $A B$ Notes equals the Invested Amount of the Class $A B$ Notes;
3. the Stated Amount of the Class B-1 Notes until the Stated Amount of the Class B-1 Notes equals the Invested Amount of the Class B-1 Notes; and
4. the Stated Amount of the Class B-2 Notes until the Stated Amount of the Class B-2 Notes equals the Invested Amount of the Class B-2 Notes.

## LIQUIDITY SUPPORT

## Liquidity Reserve

## Yield Reserve

## Principal Draw

## Threshold Rate

## Defaulted Receivables

$1 \%$ of the outstanding balance of the Notes on issue will be retained as liquid authorised investments to be used to fund any temporary liquidity shortfalls. In addition, 99.6\% carry timely payment cover of 24 months.

A Yield Reserve of $0.40 \%$ of the outstanding balance of the Notes on the Issue Date must be lodged. The Yield Reserve will be funded as follows:
(a) $0.20 \%$ of the outstanding balance of the Notes on the Issue Date must be lodged on the Issue Date; and
(b) an allocation of $70 \%$ of any excess income that remains available after all other payments have been made by the trustee on a monthly basis up to a maximum of $0.20 \%$ of the outstanding balance of the Notes on the Issue Date by the first anniversary of the Issue Date.
The Yield Reserve can be used to cover any shortfall between the scheduled yield on the mortgage loans and other assets of the Trust, and the scheduled interest payments on the Notes and other trust expenses.
The Yield Reserve is not available to reimburse any losses. If drawn the Yield Reserve will be replenished from available excess income.

If on the relevant Determination Date for a collection period the Manager determines that there is insufficient income of the Trust to meet required payments, the principal collections for that Monthly Period can be used to fund the payment shortfall (Note: subject to a no charge off test).

The Trust Manager must ensure that the Mortgage Loan interest rates are set to maintain the interest rate on the Mortgage Loans (excluding Defaulted Receivables) at a level at least $0.25 \%$ higher than the minimum threshold interest rate. The minimum threshold interest rate satisfies all the obligations of the Trust, including interest on the Notes (including the Class B-1 and Class B-2 Notes), fees and expenses.

## Defaulted Receivables means a Housing Loan:

(a) under which the relevant debtor fails to make a payment (in whole or in part) and 90 days or more have elapsed since the due date for such payment;
(b) which has been written-off in accordance with the credit and collection policies of the relevant Servicer; or
(c) in respect of which a debtor insolvency event has occurred in respect of the applicable debtor.

## REDRAW AND FURTHER ADVANCE FUNDING

Redraws and Further Advances

If the Manager considers that the principal repayment fund on that Determination Date is likely to be insufficient to meet in full the aggregate of any Redraws and Further Advances provided during the preceding Collection Period, the Manager may give a notice to the Trustee to issue FastPay Notes. The Manager agrees to notify each Designated Rating Agency prior to the issuance of any FastPay Notes. Further Advances will only be granted if certain conditions are met.

## INTEREST RATE SWAP

## Interest Rate Swaps

The Manager agrees to ensure that any Housing Loan which has:
A. A fixed rate of interest is the subject of a derivative contract with the interest rate swap provider which ensures that:
i) the Trustee's obligations under the derivative contract are to pay an amount calculated by multiplying the appropriate notional amount under the derivative contract by the weighted average interest rate on all such fixed rate Housing Loans; and
ii) the interest rate on such Housing Loans (taking into account the relevant Derivative Contracts) is a rate at least equal to the on month bank bill rate plus $2.50 \%$ per annum.
B. A capped rate of interest is the subject of a derivative contract which ensures that:
i) the Trustee's obligations under the derivative contract are to pay an amount calculated by multiplying the appropriate notional amount under the derivative contract by the weighted average interest rate on all such capped rate Housing Loans; and
ii) the interest rate on such Housing Loans (taking into account the relevant Derivative Contracts) is a rate at least equal to the on month bank bill rate plus $2.00 \%$ per annum.

## COMPARISON CHART

|  | FirstMac 2-2011 <br> (Indicative) | RESIMAC 2011-1 | FirstMac 1-2010 |
| :---: | :---: | :---: | :---: |
| Date | Dec 2011 | May 2011 | 29 Jun 2010 |
| Deal Size | \$300M | \$400M | \$414.5M |
| WALVR | 68.93\% | 75.4\% | 75.5\% |
| Max LVR | 95\% | 95\% | 95\% |
| WA Seasoning | 24 mths | 28.9 mths | 13.8 mths |
| Loans with current LVR $>=80 \%$ | 19.94\% | 41.3\% | 29.62\% |
| Loans with LVR > = 90\% | 2.46\% | 16.9\% | 8.1\% |
| Seasoning <12 mths | 43.78\% | 60.8\% | 71.39\% |
| Seasoning >12 mths | 56.22\% | 39.2\% | 28.61\% |
| Geographic Distribution NSW + ACT <br> VIC <br> QLD <br> WA <br> SA <br> TAS + NT |  | 43.0\% <br> 23.0\% <br> 19.0\% <br> 6.8\% <br> 5.0\% <br> 3.1\% |  |
| Top 5 Postcodes | 3029 Hoppers Crossing, Vic 4506 Morayfield, Qld, 4510 Beachmere, Qld 2560 Campbelltown, NSW 5114 Andrews Farm, SA | 2170 Fairfield/Liverpool, NSW <br> 2770 Blacktown, NSW <br> 3030 Melton/Wyndham, Vic <br> 3216 Geelong, Vic <br> 3977 South East Outer Melb, Vic <br> Note key concentration in South Western Sydney. | 4503 Dakabin, QLD <br> 4209 Coomera, QLD <br> 4017 Bracken Ridge, QLD <br> 4211 Advancetown, QLD <br> 4510 Beachmere, QLD |
| \% Metro/Non Metro/ Inner City | 73.16\%/25.51\%/1.34\% | 74.7\%/24.4\%/0.9\% | 72.6\%/27.2\%/0.21\% |
| P\&I/Interest Only | 60\%/40\% | 67.1\%/32.9\% | 53\%/47\% |
| \%Genworth/QBE LMI | 72\%/28\% | 68.35\%/31.63\% | 67.4\%/32.6\% |
| \% Low Doc Loans | 0.0\% | 9.8\% | 10.87\% |

## Term Sheet

## Pool Summary as at 28 November 2011.

| Summary Total Pool |  |
| :--- | ---: |
| Pool Cut Date | 28 November 2011 |
| Total Pool Size | $\$ 298,359,898$ |
| Total number of Loans | 1,059 |
| Maximum Current Outstanding Balance | $\$ 692,248.95$ |
| Average Loan Size (unconsolidated) | $\$ 208,935.50$ |
| Weighted average Current LVR | $68.93 \%$ |
| Maximum Current LVR | $94.85 \%$ |
| Weighted Average Seasoning (months) | 24.00 |
| Maximum Remaining Term (Years) | 30.00 |
| Weighted Average Remaining Term (Years) | 28.00 |
| Weighted Average Interest Rate (\%) | $6.95 \%$ |
| Percentage of Low/No Doc Loans | $0.00 \%$ |

## Current LVR

| Range | No. loans | \% | Current \$ | \% |
| :---: | :---: | :---: | :---: | :---: |
| 0\% to 50\% | 266 | 25.12\% | 49,298,374 | 16.52\% |
| 50\% to 55\% | 59 | 5.57\% | 16,541,336 | 5.54\% |
| 55\% to 60\% | 53 | 5.00\% | 15,392,721 | 5.16\% |
| 60\% to 65\% | 66 | 6.23\% | 18,008,771 | 6.04\% |
| 65\% to 70\% | 91 | 8.59\% | 29,562,507 | 9.91\% |
| $70 \%$ to $75 \%$ | 75 | 7.08\% | 24,446,945 | 8.19\% |
| $75 \%$ to $80 \%$ | 263 | 24.83\% | 85,601,921 | 28.69\% |
| 80\% to $85 \%$ | 23 | 2.17\% | 7,432,944 | 2.49\% |
| 85\% to $90 \%$ | 138 | 13.03\% | 44,743,877 | 15.00\% |
| 90\% to 95\% | 25 | 2.36\% | 7,330,503 | 2.46\% |
| 95\% to 97\% | - | 0.00\% | - | 0.00\% |
| >97\% | - | 0.00\% | - | 0.00\% |
| Total | 1,059 | 100.00\% | 298,359,898 | 100.00\% |

## Mortgage Pool by Geographic Concentration

| Range | No. loans | \% | Current $\$$ |  |
| :---: | :---: | :---: | :---: | :---: |
| NSW | 295 | $27.86 \%$ | $85,636,013$ | $28.70 \%$ |
| VIC | 209 | $19.74 \%$ | $56,252,309$ | $18.85 \%$ |
| WA | 39 | $3.68 \%$ | $12,355,999$ | $4.14 \%$ |
| SA | 204 | $19.26 \%$ | $52,309,960$ | $17.53 \%$ |
| TAS | 4 | $0.38 \%$ | 510,435 | $0.17 \%$ |
| ACT | 17 | $1.61 \%$ | $4,895,467$ | $1.64 \%$ |
| NT | 4 | $0.38 \%$ | $1,228,631$ | $0.41 \%$ |
| QLD | $\mathbf{2 8 7}$ | $\mathbf{2 7 . 1 0 \%}$ | $8,171,083$ | $\mathbf{2 8 . 5 5 \%}$ |
| Total | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 9 8 , 3 5 9 , 8 9 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ |  |

Postcode Classification

| Range | No. loans | $\%$ | Current \$ | \% |
| :---: | :---: | :---: | :---: | :---: |
| Metro | 772 | $72.90 \%$ | $218,267,760$ | $73.16 \%$ |
| Non Metro | 276 | $26.06 \%$ | $76,096,986$ | $25.51 \%$ |
| Inner City | 11 | $1.04 \%$ | $3,995,152$ | $1.34 \%$ |
| Total | $\mathbf{1 , 0 5 9}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 9 8 , 3 5 9 , 8 9 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## Arrears

| Range | No. loans | $\%$ | Current \$ | \% |
| :---: | :---: | :---: | :---: | :---: |
| $31-60$ Days | - | - | - | - |
| $61-90$ Days | - | - | - | - |
| $90+$ Days | - | - | - | - |
| Total | - | - | - | - |

## Repayment Method

| Range | No. loans | $\%$ | Current $\$$ |  |
| :---: | :---: | :---: | :---: | :---: |
| PI | 667 | $62.98 \%$ | $179,263,523$ | $60.08 \%$ |
| IO | 392 | $37.02 \%$ | $119,096,375$ | $39.92 \%$ |
| Total | $\mathbf{1 , 0 5 9}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 9 8 , 3 5 9 , 8 9 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## Term Sheet

## Documentation

| Range | No. loans | $\%$ | Current\$ | \% |
| :---: | :---: | :---: | :---: | :---: |
| Full Documentation | 1,059 | $100.00 \%$ | $298,359,898$ | $100.00 \%$ |
| Low Documentation | - | - | - | - |
| Total | $\mathbf{1 , 0 5 9}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 9 8 , 3 5 9 , 8 9 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## Remaining Term

| Range (years) | No. loans | \% | Current \$ | \% |
| :---: | :---: | :---: | :---: | :---: |
| 0 to 5 | - | 0.00\% | - | 0.00\% |
| 5 to 10 | 1.00 | 0.09\% | 88,678.63 | 0.03\% |
| 10 to 15 | 3.00 | 0.28\% | 282,918.87 | 0.09\% |
| 15 to 20 | 3.00 | 0.28\% | 1,285,432.60 | 0.43\% |
| 20 to 25 | 157.80 | 14.90\% | 39,077,952.37 | 13.10\% |
| 25 to 30 | 894.20 | 84.44\% | 257,624,915.90 | 86.35\% |
| $30+$ | - | 0.00\% | - | 0.00\% |
| Total | 1,059 | 100.00\% | 298,359,898 | 100.00\% |

## Seasoning

| Range (months) | No. loans |  | Current $\$$ | - |
| :---: | :---: | :---: | :---: | :---: |
| $0-1$ months | 0 | $0.00 \%$ |  | $\%$ |
| $1-3$ months | 1 | $0.05 \%$ | 15,762 | $0.00 \%$ |
| $3-6$ months | 4 | $0.33 \%$ | $1,037,774$ | $0.35 \%$ |
| $6-12$ months | 458 | $43.26 \%$ | $129,578,963$ | $43.43 \%$ |
| $12-18$ months | 274 | $25.91 \%$ | $78,466,578$ | $26.30 \%$ |
| $18-24$ months | 118 | $11.10 \%$ | $35,477,186$ | $11.89 \%$ |
| $24-36$ months | 29 | $2.70 \%$ | $8,507,649$ | $2.85 \%$ |
| $36-48$ months | 3 | $0.27 \%$ | $1,043,293$ | $0.35 \%$ |
| $48+$ months | 174 | $16.39 \%$ | $44,232,693$ | $14.83 \%$ |
| Total | $\mathbf{1 , 0 5 9}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 9 8 , 3 5 9 , 8 9 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

## LMI

| Range | No. loans | $\%$ | Current \$ |  |
| :--- | :---: | :---: | :---: | :---: |
| Genworth | 764 | $72.10 \%$ | $215,038,908$ | $72.07 \%$ |
| QBE LMI (Inc PMI) | 296 | $27.90 \%$ | $83,320,991$ | $\mathbf{2 7 . 9 3 \%}$ |
| Total | $\mathbf{1 , 0 5 9}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 9 8 , 3 5 9 , 8 9 8}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

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