

#### **PRICING TERM SHEET**

Australian Prime RMBS – New Issue

A\$1,000,000,000

#### 19<sup>th</sup> October 2018

| Pricing Date                  | Closing Date                  |
|-------------------------------|-------------------------------|
| 19 <sup>th</sup> October 2018 | 25 <sup>th</sup> October 2018 |

| Note  | lssue<br>Size<br>(A\$m) | Currency | Repayment<br>Type | Expected Ratings <sup>2</sup><br>(S&P/Fitch) | Initial<br>Credit<br>Support | Required CE<br>(S&P/Fitch) | Coupon         | Modelled<br>WAL <sup>1</sup><br>(Years) |
|-------|-------------------------|----------|-------------------|--|------------------------------|----------------------------|----------------|---|
| A-1   | 850.00                  | AUD      | Pass through      | AAA(sf)/AAAsf                                | 15.00% <sup>3</sup>          | 4.00%/5.40%                | 1M BBSW +1.22% | 3.2                                     |
| A-2   | 70.00                   | AUD      | Pass through      | AAA(sf)/AAAsf                                | 8.00% <sup>3</sup>           | 4.00%/5.40%                | 1M BBSW +1.55% | 3.9                                     |
| AB    | 54.00                   | AUD      | Pass through      | AAA(sf)/NR                                   | <b>2</b> .60% <sup>4</sup>   | 2.02%/NR                   | 1M BBSW +1.90% | 5.0                                     |
| В     | 19.80                   | AUD      | Pass through      | AA-(sf)/NR                                   | 0.62% <sup>4</sup>           | 0.40%/NR                   | 1M BBSW +2.10% | 5.0                                     |
| С     | 5.00                    | AUD      | Pass through      | A(sf)/NR                                     | 0.12% <sup>4</sup>           | 0.11%/NR                   | 1M BBSW 2.90%  | 5.0                                     |
| D     | 1.20                    | AUD      | Pass through      | NR/NR  | -                            | NR /NR                     | Undisclosed    | 7.0                                     |
| Total | 1,000.00                |          |                   |  |                              |                            |                |   |

<sup>1</sup> The Modelled WAL assumes a portfolio constant prepayment rate ("**CPR**") of 19%, no defaults, no arrears, no principal draws, the Step-Down Criteria is met and the Notes are repaid on the first occurring Call Date. No Further Advances are permitted by the Trust.

<sup>2</sup> Ratings subject to final confirmation from S&P and Fitch.

<sup>3</sup> LMI Independent at the Issue Date.

<sup>4</sup> LMI Dependent at the Issue Date, with one notch downgrade protection of the LMI Provider.









| Transaction Parties  |   |
|--|---|
| Trust  | Firstmac Mortgage Funding Trust No.4 (the " <b>Trust</b> "). The Trust is a stand-alone trust established under the Firstmac Master Trust Programme (the " <b>Programme</b> ").                                     |
| SeriesThe assets of the Trust are allocated to the Series 3-2018 (the "Series") and<br>for separately from any other Series. |   |
| Issuer and Trustee   | Firstmac Fiduciary Services Pty Ltd (ABN 60 105 052 515) as trustee for the Trust in respect<br>of the Series. Assets included in this Series will be ring-fenced from other series<br>established under the Trust. |
| Manager  | Firstmac Limited (ABN 59 094 145 963).  |
| Security Trustee   | P.T. Limited (ABN 67 004 454 666).  |
| Servicer   | Firstmac Limited ("STRONG" Residential Loan Servicer Ranking from S&P at Closing Date).   |
| Standby Servicer   | Perpetual Trustee Company Limited (ABN 42 000 001 007).   |
| Standby Trustee  | Perpetual Corporate Trust Limited (ABN 99 000 341 533).   |
| Arranger   | Westpac Institutional Bank, a division of Westpac Banking Corporation (ABN 33 007 457 141) ("Westpac").   |
| Co-Custodian   | Firstmac Limited.<br>Perpetual Trustee Company.   |
| Joint Lead Managers  | Australia and New Zealand Banking Group Limited (ABN 11 005 357 522) (" <b>ANZ</b> ").<br>National Australia Bank Limited (ABN 12 004 044 937) (" <b>NAB</b> ").<br>Westpac.  |
| Fixed Rate Swap Provider   | NAB.  |
| Rating Agencies  | Fitch Australia Pty Ltd (ABN 93 081 339 184) (" <b>Fitch</b> ").<br>S&P Global Ratings Australia Pty Ltd (ABN 62 007 324 852) (" <b>S&amp;P</b> ").   |
| Lenders' Mortgage Insurers   | Genworth Financial Mortgage Insurance Pty Limited (ABN 60 106 974 305) ("Genworth") – Rated A+ (Negative) by S&P, A+ (Stable) by Fitch.   |
|  | QBE Lenders' Mortgage Insurance Limited (ABN 70 000 511 071) (" <b>QBE LMI</b> ") – Rated A+ (Stable) by S&P, AA- (Stable) by Fitch.  |

| Notes & Structural Features |  |  |  |  |
|-----------------------------|--|--|--|--|
| Notes                       | Secured, limited recourse, pass through, floating rate debt instruments in registered form (the " <b>Notes</b> ").   |  |  |  |
|                             | The Notes are divided into 6 Note classes: the Class A-1 Notes, Class A-2 Notes, Class AB Notes, Class C Notes and Class D Notes.  |  |  |  |
| Class A Noteholders         | Class A-1 and Class A-2, collectively called the Class A Noteholders.  |  |  |  |
| Underlying Assets           | Fully amortising Australian dollar floating rate and fixed rate loans to prime borrowers secured by mortgages over Australian residential properties. The loans are originated by Firstmac Limited and First Mortgage Company Pty Limited. |  |  |  |









| <ul> <li>Borrowers are permitted to redraw a portion of principal up to the scheduled balance of their loan.</li> <li>The funding of redraws will first be met from available principal collections. To the extent there are insufficient principal collections the Trustee may issue FastPay Notes to fund the redraws.</li> <li>Excess Spread <ul> <li>All classes of Notes will benefit from excess spread to be utilised to cover any principal losses on defaulted loans and/or restore charge-offs on the Notes over the term of the transaction.</li> <li>Note Subordination <ul> <li>(i). The Class A-1 Notes will benefit from subordination of the Class A-2 Notes, AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(ii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> </ul> </li> </ul></li></ul>   |  |
|--|--|
| <ul> <li>there are insufficient principal collections the Trustee may issue FastPay Notes to fund the redraws.</li> <li>Excess Spread         <ul> <li>All classes of Notes will benefit from excess spread to be utilised to cover any principal losses on defaulted loans and/or restore charge-offs on the Notes over the term of the transaction.</li> <li>Note Subordination                 <ul> <li>(i). The Class A-1 Notes will benefit from subordination of the Class A-2 Notes, AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(ii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class C Notes and Class D Notes.</li></ul></li></ul></li></ul>   |  |
| <ul> <li>the redraws.</li> <li>Excess Spread         <ul> <li>All classes of Notes will benefit from excess spread to be utilised to cover any principal losses on defaulted loans and/or restore charge-offs on the Notes over the term of the transaction.</li> <li>Note Subordination                 <ul> <li>(i). The Class A-1 Notes will benefit from subordination of the Class A-2 Notes, AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(ii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class B Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and</li> </ul> </li> </ul> </li> </ul>  |  |
| <ul> <li>Excess Spread         All classes of Notes will benefit from excess spread to be utilised to cover any principal losses on defaulted loans and/or restore charge-offs on the Notes over the term of the transaction.     </li> <li>Note Subordination         <ol> <li>The Class A-1 Notes will benefit from subordination of the Class A-2 Notes, AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> <li>The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> </ol> </li> </ul> |  |
| <ul> <li>All classes of Notes will benefit from excess spread to be utilised to cover any principal losses on defaulted loans and/or restore charge-offs on the Notes over the term of the transaction.</li> <li>Note Subordination <ul> <li>(i). The Class A-1 Notes will benefit from subordination of the Class A-2 Notes, AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(ii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class B Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> </ul> </li> </ul>  |  |
| <ul> <li>principal losses on defaulted loans and/or restore charge-offs on the Notes over the term of the transaction.</li> <li>Note Subordination <ul> <li>(i). The Class A-1 Notes will benefit from subordination of the Class A-2 Notes, AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(ii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class B Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> </ul> </li> </ul>   |  |
| <ul> <li>(i). The Class A-1 Notes will benefit from subordination of the Class A-2 Notes, AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(ii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class B Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> </ul>   |  |
| <ul> <li>Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(ii). The Class A-2 Notes will benefit from the subordination of the Class AB Notes, Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and Class D Notes.</li> </ul>  |  |
| <ul> <li>Class B Notes, Class C Notes and Class D Notes.</li> <li>(iii). The Class AB Notes will benefit from the subordination of the Class B Notes, Class C Notes and Class D Notes.</li> <li>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and</li> </ul>  |  |
| Class C Notes and Class D Notes.<br>(iv). The Class B Notes will benefit from the subordination of the Class C Notes and   |  |
|  |  |
|  |  |
| (v). The Class C Notes will benefit from the subordination of the Class D Notes.   |  |
| The Notes will be sized to achieve the indicated ratings based on the Class of Note.   |  |
| Class A-1 Notes: 'AAA(sf)/AAAsf' by S&P and Fitch respectively.  |  |
| Class A-2 Notes: 'AAA(sf)/AAAsf' by S&P and Fitch respectively.  |  |
| Class AB Notes: 'AAA(sf)' by S&P.  |  |
| Class B Notes: 'AA-(sf)' by S&P.   |  |
| Class C Notes: 'A(sf)' by S&P.   |  |
| All Classes of Notes will benefit from, in the first instance, credit support from the lenders mortgage insurance ("LMI") policies provided by the LMI. As at the Closing Date, 100% of the loan portfolio is covered by LMI policies.   |  |
| Liquidity support in order of application.   |  |
| Required Liquid Authorised Investment Amount   |  |
| The Required Liquid Authorised Investment Amount is available to cover liquidity<br>shortfalls to meet any timing mismatches between the receipt of income and the<br>payment of Required Payments on each Payment Date. Initially, on the Closing Date,<br>the Required Liquid Authorised Investment Amount will be funded by the proceeds of<br>the issuance of the Notes at an amount equal to A\$12,000,000. Subsequent to the<br>Closing Date, the Required Liquid Authorised Investment Amount will have a required<br>limit equal to 1.2% of the Aggregate Invested Amount of all Notes at the relevant time  |  |
|  |  |









| Liquidity Support (Continued) | • <b>Principal Draw</b><br>If the Manager determines that there is insufficient income in the Trust to meet<br>Required Payments on the Payment Date after application of the Liquidity Reserve,<br>principal collections for that period can be used to fund the payment shortfall<br>(" <b>Principal Draw</b> ").   |
|-------------------------------|---|
|                               | Extraordinary Expense Reserve   |
|                               | On the Closing Date, the Trustee will establish an Extraordinary Expense Reserve equal to A\$150,000 which will be available to meet any liquidity shortfalls as a result of extraordinary out of pocket expenses of the Trust. The Extraordinary Expense Reserve will be funded by First Mortgage Company Pty Limited.   |
|                               | Threshold Rate  |
|                               | The Manager must ensure that the Mortgage Loan interest rates are set to maintain<br>the interest rate on the Mortgage Loans at a level at least 0.25% p.a. higher than the<br>minimum threshold interest rate. The minimum threshold interest rate satisfies the<br>Required payments of the Trust as well as Residual Class B Interest (including prior<br>period unpaid interest) and Residual Class C Interest (including prior period unpaid<br>interest). |

| Terms                 |   |  |
|-----------------------|---|--|
| Payment Date          | For all Notes monthly (first payment date in December 2018).<br>The Payment Date will be the 15th day of the month.   |  |
| Note Benchmark        | 1-month BBSW.   |  |
| Note Interest Rate    | Benchmark plus the relevant Margin.   |  |
| Note Day Count Basis  | Actual/365.   |  |
| Issue Price           | Par.  |  |
| Note Margins          | <ul> <li>In respect of Class A-1 Notes, Class A-2 Notes and Class AB Notes: <ul> <li>Until the first occurring Call Option - the relevant margin as determined on the Pricing Date; and</li> <li>From the first occurring Call Option - the relevant margin as determined on the Pricing Date, plus 0.25% per annum ("Step-Up Margin").</li> </ul> </li> <li>In respect of Class B Notes, at all times the Margin for the Class B Notes as determined on the Pricing Date.</li> <li>In respect of Class C Notes, at all times the Margin for the Class C Notes as determined on the Pricing Date.</li> <li>In respect of Class D Notes, at all times the Margin for the Class D Notes as determined on the Pricing Date.</li> </ul> |  |
| Minimum Denominations | Denominations of A\$10,000 subject to a minimum subscription of A\$500,000.   |  |
| Clearing Systems      | Austraclear and Euroclear.  |  |









| ISIN / Common Code                                 | Note Class  | ISIN         | Common Code |
|--|---|--------------|-------------|
|  | Class A-1 Notes   | AU3FN0045076 | 189474253   |
|  | Class A-2 Notes   | AU3FN0045084 | 189474261   |
|  | Class AB Notes  | AU3FN0045092 | 189474270   |
|  | Class B Notes   | AU3FN0045100 | 189474296   |
|  | Class C Notes   | AU3FN0045118 | 189474300   |
|  | Class D Notes   | AU3FN0045126 | 189474326   |
| Determination Date                                 | 2 Business Days before each Payment Date.   |              |             |
| Collection Period                                  | For the first period, the period commencing on (but excluding) the cut-off date and ending on (but including) the 30 <sup>th</sup> November 2018; and With respect to every other period, each calendar month.  |              |             |
| Call Option  | <ul> <li>Firstmac will be entitled to redeem all the Notes in full on a Call Date. The Call Date will be the Payment Date falling on or after the earlier of:</li> <li>The Payment Date immediately following the Determination Date on which the aggregate Invested Amount of the Notes of the Series is equal to or less than 10% of the aggregate Invested Amount of all Notes issued on the initial Issue Date for the Series; and</li> <li>The Payment Date scheduled to fall in November 2025, And each Payment Date thereafter.</li> </ul> |              |             |
| Legal Final Maturity                               | The Payment Date i  |              |             |
| Business Day                                       | A day on which banks are open for business in Melbourne, Sydney and Brisbane (not being a Saturday, Sunday or public holiday in that place).  |              |             |
| Business Day Convention                            | Modified Following Business Day Convention.   |              |             |
| Prefunding/Substitution Period                     | None, closed pool.  |              |             |
| Withholding Tax                                    | The Notes will be issued to comply with the public offer test provision under 128F of the Income Tax Assessment Act 1936 (as amended).  |              |             |
| Repo Eligibility                                   | Application will be made to the Reserve Bank of Australia for the Class A-1 Notes, Class A-2 and Class AB to be repo-eligible securities after the Closing Date.  |              |             |
| Listing  | The Notes are not intended to be listed.  |              |             |
| Capital Requirements and other<br>Regulation (CRR) | Neither Firstmac nor any other person in connection with this transaction undertakes to retain, either on an ongoing basis or for any period, any net economic interest in this securitisation transaction for the purposes of Regulation (EU) No 575/2013 of the European Parliament and Council.  |              |             |









| Series Distributions   |   |  |
|--|---|--|
| Series Distributions<br>Principal Distributions<br>(pre-enforcement) | On each Payment Date where the <u>Pro Rata Tests</u> are <u>not satisfied</u> the principal distribution to the Notes will be paid in the following order:  |  |
|  | <ol> <li>to Class AB Noteholders;</li> <li>to Class B Noteholders; and</li> <li>to Class C Noteholders.</li> <li>The Class D Notes receive no principal allocation whilst any other Note remains outstanding.</li> </ol>  |  |
| Class A Notes Principal<br>Allocation (pre-<br>enforcement)          | Prior to Pro-rata Test being satisfied:         95% of Principal Distributions is allocated to the Class A-1 Notes.         5% of Principal Distributions is allocated to the Class A-2 Notes.  |  |
|  | After the Pro-rata Test are satisfied:<br>Principal Distributions will then be allocated on a pro-rata basis amongst all Class A<br>Noteholders, as per the Stated Amounts of the Class A-1 Notes and Class A-2 Notes.  |  |
| Required Payments  | <ul> <li>Required Payments means:         <ul> <li>(a) on any Determination Date where the Stated Amount of the Class C Notes is equal to or less than 95% of their Invested Amount, the aggregate of priority payments in Income Distribution (pre-enforcement) (1) to (9) (inclusive);</li> </ul> </li> </ul>   |  |
|  | (b) on any Determination Date where the Stated Amount of the Class B Notes is equal to<br>or less than 95% of their Invested Amount, the aggregate of priority payments in<br>Income Distribution (pre-enforcement) (1) to (8) (inclusive); and   |  |
|  | (c) in all other cases, the aggregate of priority payments in Income Distribution (pre-<br>enforcement) paragraphs (1) to (10) (inclusive).   |  |
| Pro-Rata Test  | <ul> <li>The Pro Rata Test will be satisfied on any Payment Date if, as at the immediately preceding Determination Date:</li> <li>1) The Payment Date is on or after the second anniversary of the Closing Date;</li> <li>2) The Payment Date is before the Call Option;</li> <li>3) The Class A-1 Note subordination is at least 19.00%;</li> <li>4) The Class AB Note subordination is greater than or equal to double the subordination percentage required by S&amp;P for the Class AB notes on Closing Date;</li> <li>5) The Class B Note subordination is greater than or equal to double subordination percentage required by S&amp;P for the Class B notes on Closing Date;</li> <li>6) There are no carryover charge-offs at that time; and</li> </ul> |  |
|  | <ol> <li>Average Arrears as calculated over the prior 4 months &gt; 90 days do not exceed 2% of the<br/>portfolio.</li> </ol>   |  |







# firstmac

|   | On each Daymont Date (where an Event of Default has not accurred) interest collections of  |
|---|--|
| Income Distributions<br>(pre-enforcement) | On each Payment Date (where an Event of Default has not occurred), interest collections of the Trust will be distributed as follows: |
|   | 1) A\$1 to the Residual Income Unitholder;   |
|   | 2) Taxes;  |
|   | 3) Security Trustee, each Custodian, Standby Trustee, Standby Servicer fees and expenses;  |
|   | <ol> <li>Pari passu to the Fixed Rate Swap Provider and fees (provided the counterparty is not the<br/>defaulting party);</li> </ol> |
|   | 5) Fees and expenses due to Firstmac, the Manager and Servicer in that order;  |
|   | 6) Pari passu to:  |
|   | a. The FastPay Notes current and prior period interest due; and  |
|   | b. The Class A-1 Noteholders current and prior period interest due;  |
|   | 7) To the Class A-2 Noteholders current and prior period interest due;   |
|   | 8) To the Class AB Noteholders current and prior period interest due;  |
|   | <ol> <li>To the Class B Noteholders current period interest (other than the Class B Residual<br/>Interest);</li> </ol>               |
|   | 10) To the Class C Noteholders current period interest (other than the Class C Residual Interest);                                   |
|   | 11) To the Class D Noteholders current period interest (other than the Class D Residual Interest);                                   |
|   | 12) To reimburse Principal Draws;  |
|   | 13) To reimburse any shortfall of the Liquidity Reserve;   |
|   | 14) Prior period Interest on the Class B Notes (other than the Class B Residual Interest);   |
|   | 15) Prior period Interest on the Class C Notes (other than the Class C Residual Interest);   |
|   | 16) Prior period Interest on the Class D Notes (other than the Class D Residual Interest);   |
|   | 17) Reimbursement of current and prior period Class A-1 and FastPay Charge-Offs;   |
|   | 18) Reimbursement of current and prior period Class A-2 Charge-Offs;   |
|   | 19) Reimbursement of current and prior period Class AB Charge-Offs;  |
|   | 20) Reimbursement of current and prior period Class B Charge-Offs;   |
|   | 21) Reimbursement of current and prior period Class C Charge-Offs;   |
|   | 22) Reimbursement of current and prior period Class D Charge-Offs;   |
|   | 23) Reimbursement of Extraordinary Expense Reserve Draws;  |
|   | 24) Subordinated payments to the Fixed Rate Swap Provider;   |
|   | 25) To the Class B Noteholders, current and prior period Class B Residual Interest;  |
|   | 26) To the Class C Noteholders, current and prior period Class C Residual Interest;  |
|   | 27) To the Class D Noteholders, current and prior period Class D Residual Interest;  |
|   | 28) Any Tax Shortfall;   |
|   | 29) Any Tax Amount; and  |
|   | 30) To the Residual Income Unitholder.   |
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|                    | 1   |  |
|--------------------|---|--|
| Payments           | If the charge is enforced, the proceeds of enforcement will be allocated in the following order:  |  |
| (post-enforcement) | 1) To prior ranking security in relation to the assets of the trust;  |  |
|                    | 2) To prior ranking Trust Expenses;   |  |
|                    | 3) To payments to the Interest Fixed Rate Swap Provider other than break costs where the counterparty is the defaulting party or sole affected;   |  |
|                    | 4) Pari-passu and rateably to Class A-1 Noteholders and FastPay Noteholders (if any);   |  |
|                    | 5) To the Class A-2 Noteholders   |  |
|                    | 6) To the Class AB Noteholders;   |  |
|                    | 7) To the Class B Noteholders;  |  |
|                    | 8) To the Class C Noteholders;  |  |
|                    | 9) To the Class D Noteholders;  |  |
|                    | 10) To the payment of any other amounts owing to the counterparty under the Derivatives contract, to the extent not already paid under item (3);  |  |
|                    | 11) To the payment of all amounts owing by Firstmac to the Manger and each Servicer; and  |  |
|                    | 12) To pay any surplus to Firstmac to be distributed in accordance with the Transaction Documents.  |  |
| Residual Interest  | From the Payment Date immediately following the Determination Date on which the aggregate Invested Amount of the Notes of the Series is equal to or less than 10% of the aggregate Invested Amount of all Notes issued on the initial Issue Date for the Series and any Payment Date thereafter, the Residual Interest on the Class B Notes, Class C Notes and Class D Notes will be equal to each of the Notes respective margins on the Pricing Date minus 2.0%, and is calculated on the Stated Amount of that Class of Notes. |  |









# Summary Indicative Pool Statistics as at 31 August 2018CollateralFully amortising Australian dollar floating rate and fixed rate loans to prime borrowers<br/>secured by mortgages over Australian residential properties originated by Firstmac Limited.

| Pool Summary                       |               |
|------------------------------------|---------------|
| No. of Loans:                      | 2,374         |
| Aggregate Pool Current<br>Balance: | \$991,203,065 |
| Maximum Loan Balance:              | \$1,270,000   |
| Average Loan Balance:              | \$310,333     |
| Maximum Current LVR:               | 90%           |
| WAVG Current LVR:                  | 66.17%        |
| >80% Current LVR:                  | 5.9%          |
| WAVG Seasoning (months):           | 15            |
| Full Documentation loans           | 100%          |

| Current LVR Distribution |        |
|--------------------------|--------|
| 0 to 50%                 | 15.25% |
| > 50% ≤ 60%              | 14.30% |
| > 60% ≤ 70%              | 19.60% |
| > 70% ≤ 80%              | 44.95% |
| > 80% ≤ 85%              | 2.37%  |
| > 85% ≤90%               | 3.55%  |
| > 90%                    | 0.00%  |

| Current Loan Size Distribution |        |  |
|--------------------------------|--------|--|
| 0 to \$100K                    | 2.24%  |  |
| > \$100K ≤ \$200K              | 7.82%  |  |
| > \$200K ≤ \$300K              | 16.25% |  |
| > \$300K ≤ \$400K              | 25.23% |  |
| > \$400K ≤ \$500K              | 17.60% |  |
| > \$500K ≤ \$600k              | 12.16% |  |
| > \$600K ≤ \$750k              | 8.67%  |  |
| >\$750K ≤ \$1,000k             | 7.53%  |  |
| > \$1,000k                     | 2.51%  |  |

| Geographic Distribution |        |
|-------------------------|--------|
| NSW                     | 33.68% |
| QLD                     | 22.44% |
| VIC                     | 32.07% |
| SA                      | 3.75%  |
| WA                      | 4.89%  |
| ACT                     | 2.15%  |
| NT                      | 0.30%  |
| TAS                     | 0.72%  |
| Inner City              | 1.08%  |
| Metropolitan            | 80.21% |
| Non-metropolitan        | 18.71% |

| Repayment Type       |        |
|----------------------|--------|
| Principal & Interest | 71.19% |
| Interest Only        | 28.81% |

| Rate Type     |        |
|---------------|--------|
| Variable Rate | 91.85% |
| Fixed Rate    | 8.15%  |

| Occupancy      |        |
|----------------|--------|
| Owner Occupied | 62.64% |
| Investment     | 37.36% |

| LMI (100% Covered) |        |
|--------------------|--------|
| Genworth           | 89.42% |
| QBE                | 10.58% |









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- (b) guarantees the payment of interest or the repayment of principal due on the Notes; or
- (c) guarantees in any way the performance of any obligations of any other party.

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The risk retention rules set out in Section 15G of the Securities Exchange Act of 1934 of the United States of America (as amended) as added by Section 941 of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the U.S. Risk Retention Rules) came into effect on 24 December 2016. Firstmac Limited does not undertake to retain at least 5% of the credit risk of the Underlying Asset for the purposes of the U.S. Risk Retention Rules. It is intended that the Originators will rely on an exemption provided for in the U.S. Risk Retention Rules regarding non-U.S. transactions. The Notes may not be purchased by, and will not be sold to (or for the account or benefit of) any "U.S. Person" as defined in the U.S. Risk Retention Rules ("Risk Retention U.S. Persons") unless a U.S. Risk Retention waiver is obtained from the Manager (on behalf of the Trustee). Each holder of a Note or a beneficial interest therein acquired in the initial offer for, issue of, or subscription for the Notes, by its acquisition of a Note or a beneficial interest in a Note, will be deemed to represent to the Trustee, each Originator, the Manager, the Arranger and the Joint Lead Managers that it (1) either (a) is not a Risk Retention U.S. Person or (b) has received a waiver with respect to the U.S. Risk Retention Rules from the Trust Manager (on behalf of the Trustee), (2) is acquiring such Note for its own account and not with a view to distribution of such Note, and (3) is not acquiring such Note or a beneficial interest therein as part of a scheme to evade the requirements of the U.S. Risk Retention Rules. Neither the Manager nor the Trustee is obliged to provide any waiver in respect of the U.S. Risk Retention rules. Prospective investors should note that the definition of U.S. person in the U.S. Risk Retention Rules is substantially similar to, but not identical to, the definition of U.S. person under Regulation S.









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#### Firstmac Mortgage Funding Trust No. 4 Series 3-2018

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Any pricing estimates that an Arranger, Joint Lead Manager or any other transaction party has supplied or may supply at your request (a) represent the view, at the time determined, of the investment value of the Notes between the estimated bid and offer levels, the spread between which may be significant due to market volatility or illiquidity, (b) do not and will not constitute a bid by any person for any Notes, (c) may not constitute prices at which the Notes may be purchased or sold in any market, (d) have not been and will not be confirmed by actual trades, may vary from the value such party assigns any such Note while in its inventory, and may not take into account the size of a position you may have in the Notes and (e) may have been derived from matrix pricing that may use data relating to other notes whose prices may be more readily ascertainable to produce a hypothetical price based on the estimated yield spread relationship between the Notes.

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Each of the Joint Lead Managers, acting in any capacity, discloses that, in addition to the arrangements and interests it will have with respect to the issuer, the assets of the Series and the Notes (the "**Transaction Document Interests**"), it, its Relevant Entities and Related Entities (as defined in the Corporations Act):

(a) may from time to time be a holder of the Notes ("**Noteholder**") or have a pecuniary or other interests with respect to the Notes and they may also have interests relating to other arrangements with respect to a Noteholder or a Note; and

(b) will or may receive fees, brokerage and commissions or other benefits, and act as principal with respect to any dealing with respect to any Notes, (the "**Note Interests**"). The Joint Lead Managers will be paid fees and commissions by Firstmac from the proceeds of the issuance of the Notes. Either Joint Lead Manager or its affiliates (JLM Holder) may retain a substantial portion of certain classes of Notes after the Closing Date. The JLM Holder will not be required to retain any Notes acquired by it and the JLM Holder may realise a gain in the secondary market by selling Notes purchased by it. The JLM Holder may exercise voting rights in respect of the Notes it holds in a manner which may be prejudicial to other Noteholders. The JLM Holder will have no responsibility for, or obligation in respect of, the Issuer and will have no obligation to own Notes on or after the Closing Date, or to retain Notes for any length of time.

By accepting this document, you acknowledge these disclosures and further acknowledge and agree that:

(i). each of the Arranger, Joint Lead Managers and each of their Relevant Entities (together, the "**Relevant Parties**") will or may have the Transaction Document Interests and may from time to time have the Note Interests and is, and from time to time may be, involved in a broad range of transactions (the "**Other Transactions**") in various capacities, both on the Relevant Party's own account and/or for the account of other persons (the "**Other Transaction Interests**");

(ii). each Relevant Party in the course of its business (whether with respect to the Transaction Document Interests, the Note Interest, the Other Transaction Interests or otherwise) may act independently of any other Relevant Party;

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(iv). a Relevant Party may have or come into possession of information not contained in this document or the final offering document relating to the Notes that may be relevant to any decision by a prospective investor to acquire the Notes and which may or may not be publicly available to prospective investors ("**Relevant Information**");

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# firstmac

#### Firstmac Mortgage Funding Trust No. 4 Series 3-2018

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